

VIP Statements

- 1. Dr. Jurgen Morhard, Counsel General, Germany**, “Mumbai is not only the financial centre but also the centre for trade shows. Messe München is organizing the world’s largest trade fair in environmental technologies and has managed to bring it to India. The world is facing a various environmental issues due to urbanization and climate change. This trade fair brings together experts and new technologies from around the world and particularly from Germany, which can show potential customers in Maharashtra the best solutions for effective implementation of environmental technologies.”
- 2. Mr. Rajeev Kuknur, Deputy Municipal Commissioner, Municipal Corporation of Greater Mumbai**, “We are glad to be co-hosting IFAT India 2018 as it is one of the most effective trade fairs in the industry for environmental technologies. Various industry stakeholders have showcased their innovative technologies at this trade fair. This is one of the best ways to choose the latest technologies for our future needs. We hope to keep up our collaboration with IFAT India as the exhibition is evolving every year, creating a healthy ecosystem for the industry.”
- 3. Mr. Amiya Kumar Sahu, Founder and President, NSWAI**, “I am glad to be here and would like to congratulate Messe München India for providing a single platform to all the global and domestic players in industry for showcasing their latest environmental technologies. I’m looking forward for the upcoming editions and I hope IFAT India continues to grow.”
- 4. Ms. Ulrika, Sundberg, Counsel General, Sweden**, “I am really happy to be here at IFAT India’s sixth edition. IFAT India focuses on the major environmental issues that are affecting people globally. It has also emphasized on everything that Europe has been affected by in the last year droughts, heat waves, forest fires and floods. We have always counted on technical solutions to solve this problem and therefore IFAT is extremely important as it brings to us the latest environmental technologies available in

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the global market. We need to invest more in research and development to tackle this issue effectively.”

5. **Ms. Ann Ollestad, Norwegian Consulate General**, “It is great to be back as the consulate general of Norway to IFAT India as it is an important trade fair. As we all know climate change is hitting Europe and India, and we need new technologies to tackle the up-coming environmental challenges. Here, we have the latest technologies showcased on one platform. I’m also really happy to be here and to see the changes taking place in Mumbai with the plastic ban.”

6. **Mr. B. G. Salvi, Executive Engineer (M&E) SP, Municipal Corporation of Greater Mumbai**, “The Mumbai sewage system is outdated and we are looking upgrade it with newer technologies to comply with the latest norms laid down by the Pollution Control Board. These steps are much needed to give our environment the required boost and for sustainable development. IFAT India brings together various industry players on one platform and has managed to build a bridge between technology providers and the MCGM. I wish the organizers and the trade fair the very best for their upcoming editions.”

7. **Mr. Sudhakar N Shinde, Executive Engineer (MSDP), Municipal Corporation of Greater Mumbai**, “We are happy that IFAT India has been taking an initiative to promote various environmental technologies to bring a positive change in the prevailing environmental conditions. We are delighted to be co-hosting this event as they have provided us with great publicity. We are looking forward to work closely with industry leaders so that we can initiate more environment friendly projects like sewage treatment plants in and around Mumbai.”

8. **Mr. Kishor A. Bhambure, Dy. Ch.E. (M&E) MSDP Const.I, Municipal Corporation of Greater Mumbai**, “This is a perfect platform for exhibitors, suppliers and other stakeholders in the waste water and solid waste management industries. This is a great knowledge sharing platform and we hope to continue our collaboration with the trade fair.”

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- 9. Dr. Ajit V. Salvi, Executive Engineer (M&E) SP, Municipal Corporation of Greater Mumbai,** “I would like to congratulate Messe München India for a great show. This exhibition is focusing on environmental technologies and I am glad to be here, representing MCGM.. A large number of exhibitors here are focusing on innovative technologies to make the environment sustainable. IFAT India is supporting this cause exceptionally and thus we are also actively participating in IFAT India by displaying our models and projects.”
- 10. Mr. Peter Althaus, Head of Regional Section India, German Water Partnership,** “We have been in India for many years now. It is important for us to do a lot of capacity building and exchange of knowledge with our Indian counterparts, to provide safe drinking water to people and look into waste water management. We will be conducting various sessions about waste water management, capacity building, and we will also be providing information about latest technologies that can help provide safe drinking water in India.”
- 11. Mr. Mahesh M. Thakur, Municipal Corporation of Greater Mumbai,** “I have been visiting IFAT for the last 3 years and have witnessed the progress of the trade fair. This year I have seen many new exhibitors and suppliers from the sewage and treatment industry. We have invited 6 tenders for Mumbai Sewage Treatment Plants which have a large capacity. In this tender, we are giving an opportunity to global as well as domestic solution providers to present their technologies to us. We are also focusing on the reuse and recycle of water in this project.”
- 12. Mr. Phillipe Anstotz, (Dipl.-Wirt.-Ing.), Water Treatment Systems, Aqseptence Group,** “IFAT India has been one of the best shows in environmental technologies and we have been participating since its inception. We are looking forward to participating in the upcoming editions of IFAT India.”
- 13. Mr. Christian Dowidat, Business Innovation, GEDORE,** “It was a great pleasure to present our desalination technologies at this trade fair. We hope that these tools reach

the interest pool and they can reap the benefits of the same efficiently. We also hope to participate in the upcoming editions of IFAT India.”

- 14. Mr. Claus Mertes, General Manager, DME,** “Various German technologies have been showcased at this trade fair. We are here in India for the first time and we are showcasing our upcoming technologies. We have some in operation already and we expect that a lot more will be built in land and at the coast. I was impressed by the exhibitors and the visitors at the trade fair. We hope to continue our participation in the upcoming edition of IFAT India.”

Speakers Statements

- 1. Dr. Jairaj Pathak, IAS (Retd.), Former Commissioner, MCGM and visiting Professor, AILSG,** "IFAT was set up as an exhibition platform for the issues like waste water management, sanitation, and solid waste management. This was the first time in Mumbai that IFAT has approached the All India Institute of Local Self Government to help organising this exhibition. This trade fair is opening up market places of appropriate technologies for the local governments of Maharashtra. This trade fair is showcasing the State-of-the-art, modern technologies available globally. I have come across interesting country pavilion of German, Chinese and Korean manufacturers. The speaker sessions organized by AILSG are holding discussions on Sanitation and Solid waste management. This will give a boost to environmental sectors of various Municipalities."
- 2. Mr. Dhawal Patil, General Manager (Ops), Ecosan Services Foundation,** "IFAT India is a great experience for us. It is not only a platform for companies to interact but also for experts to share their knowledge on latest market trends and developments with the industry where they can come up with innovative solutions for our current environmental challenges. We look forward to participating in the next edition of IFAT India."
- 3. Mr. Manas Rath, Senior Advisor, BORDA,** "It is wonderful to be back at IFAT India 2018 and this is my third year attending the trade fair. We have had the opportunity to see new technologies, solutions and what people are doing in the industry. It was interesting to be a panellist and have the government representatives address the challenges faced by the city and talk about potential solutions. Urban India is at a transition point where we all need to discuss about the challenges so that we can invest in long term sustainable robust solutions which can be implemented effectively."
- 4. Prof. Bakul Rao, Asso. Prof., IIT Mumbai,** "I have visited IFAT India for the first time and I must say that the organizers have done a fantastic job. IFAT India has ticked all the boxes organizing a successful trade fair and a knowledge sharing platform which

can play a pivotal role in bringing a positive change in prevailing environmental challenges. I wish Messe Munchen India the best for all their future endeavours.”

5. **Mr. Ajay Jain, Consultant, Indore Municipal Corporation & Director, Eco Pro Solutions**, “IFAT India is an opportunity for us to showcase our solid waste management model to potential clientel. We have implemented this model in the city of Indore and now we are aiming to administer it in other metropolitan cities as well. We hope to continue our participation at the upcoming editions of IFAT India.”
6. **Mr. Jitendra Yadav, Technical Expert, GIZ**, “This is my fifth year attending IFAT India. This trade fair provides great exposure to waste water and solid waste management solution manufacturers and technology providers. IFAT India provides a great platform for exhibitors to showcase their latest technologies in the environmental sector. We invited various government representatives to attend the trade fair. We look forward to continuing our successful association with IFAT India.”
7. **Mr. Derek Greedy, Board Member, ISWA**, “We are into delivering sustainable waste management solution worldwide. This is my first visit to India & Mumbai. I found the speaker sessions very informative. The attendees were keen to know what has been happening in the industry globally. IFAT India is a real credit to the environmental technologies industry and is a thriving trade fair. I wish the organizers the very best for their upcoming trade fairs.”
8. **Mr. Nikhil Deshpande, Head- Sustainable Solutions (Petrochemicals), Reliance Industries**, “I would like to thank MesseMuenchen India for inviting me to IFAT India 2018. We had an interactive and constructive discussion at the panel to offer solutions and manage plastic waste. I think the trade fair is very impressive and very well organise with diverse exhibitors.”
9. **Mr. Siddharth Hande, Founder & CEO, Kabadiwala Connect**, “We provide smart waste management solutions. I was here as a part of a panel discussion on Plastic Recycling and it has been a fantastic experience. We are excited to see what comes next.”

India's Leading Trade Fair for Water, Sewage, Solid Waste and Recycling

October 15 – 17, 2018
Hall 4, Bombay Exhibition Centre
Mumbai, India

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10. Mr. Suneel Pandey, Director (Environment & Waste Management Division), “I was here as a part of a panel discussion on Plastic’s Role in Central Economy. It was a great experience interacting with participants and fellow panellists on challenges related to plastic recycling.”

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Buyer- Seller Forum

- 1. Mr. Atul Kumar Singh, Vice President, Dulevo India Pvt. Ltd.,** “We have been participating at IFAT abroad for many years. We are hoping to generate constructive business leads from the trade fair.”
- 2. Mr. Dibyendu Goswami, Sr. Design, Hindustan Unilever Limited,** “IFAT India 2018 has been a very productive experience because it has exhibited innovative technologies from various sectors like waste water & solid waste management solutions. We were excited to see new products and live demonstration of the equipment. The Germany & Norway pavilions showcased their latest technologies. We are looking forward for the upcoming edition of IFAT India.”
- 3. Mr. Vijay Goyal, Sigma Chemtrade Pvt. Ltd.** “We came to IFAT India 2018 looking for solutions in Solid waste management and we have found good vendors who could provide us the required solutions. I'm hopeful that these will lead to constructive business partnerships which will go a long way in making our aim of investing in municipal solid waste management successfully.
- 4. Mr. Pravin Singh, Andritz Technology Ltd,** “Participating at IFAT India has been a wonderful experience as Messe Muenchen India has done a great job organizing this trade fair. The Buyers Seller Forum is an exceptional platform to meet the potential customers, interact with them, and understand the current industry trends. All in all, this trade fair creates a win-win situation for buyers and sellers and we are looking forward to participating in the next edition of IFAT India.”
- 5. Mr Pradeep Panigrahi, DGM (Corporate Sustainability), Mahindra & Mahindra Ltd.,** “IFAT India is an amazing trade fair with a huge volume of information rich content. This is a prestigious platform for companies, industry leaders, technological experts and buyers to come together and discuss about the growing environmental challenges and their solutions. We have seen various new technologies at this trade fair which can be

integrated in our business processes to increase productivity and achieve environment sustainability.”

6. **Dr. Alok Kumar, Sector Head – Environment, Tata Consulting Engineers Ltd.,** “We are extremely happy to see the new and innovative products which is very much relevant to our business. We are happy to meet the vendors for our firm particularly in the field of Water Treatment, Waste Water Treatment, Solid Waste Management. We are looking forward to the upcoming editions as well.”
7. **Mr. Robert Rebori, President, Bio Microbics,** “We manufacture decentralised water, waste water and storm water drainage systems. We are participating at the IFAT India 2018 and have had some excellent meetings with potential clientele. This has been a great trade fair experience for us. We are looking forward to the next edition of IFAT India.”
8. **Mr. Himanshu Arora, Assistant Manager, Indian Oil Corporation,** “This is my first time attending the Buyer Seller Forum at IFAT India. It has been very useful to general business leads. We are hoping to continue our participation at IFAT India in the upcoming editions.
9. **Mr. Bhalchandra Salvi, Executive Engineer (M&E), Municipal Corporation of Greater Mumbai,** “The Buyer - Seller Forum has been useful for MCGM as we are discussing solutions with industry players and technology providers for various challenges faced by the city. We have also met quite a few vendors who can help us with our upcoming projects.”
10. **Mr Valsarajan P K, Office Manager, Paarkadel Ballast,** “We have received a great response at the Buyer - Seller Forum. The Forum was very well organized and we had quite a few quality meetings. We would like to thank the organizers for arranging a dedicated area for these meetings.”

- 11. Mr. Pushkar Kulkarni, DGM Marketing and Exports, Darling Pumps,** “The Buyer - Seller Forum is a wonderful initiative and in the last two days we’ve met over 10 potential clients and have also generated a few leads. These guided meetings were very well organized and informative.”
- 12. Dr. Vivek Kumar Singh, Executive Director, Conveco,** “Conveco is an Italy based company and we provide complete solutions in biogas technologies. We have been attending IFAT India for the last 3 years and IFAT India 2018 has been a great experience as well. The Buyer - Seller Forum organized one-on-one meetings with suppliers and vendors which have opened up many opportunities for us.”
- 13. Mr. Sudarshan Jhunjunwala, R. B. Agarwalla & Co.,** “The Buyer - Seller Forum is a good initiative which has provided us the much needed exposure. It has generated great leads for us and we are looking forward to participating in the next edition of IFAT India as well. “
- 14. Mr. Manish Singh, Senior Manager, Reliance Industries,** “We are here to find solutions for challenges related to water supply and waste management. We have met a few exhibitors and are looking forward to conduct business with them as they can provide suitable solutions for the same. We are looking forward to further explore the trade fair.”
- 15. Mr. Ganesh Gore, Factory Manager, Rakyen Beverages Pvt. Ltd.** “I am really excited to be here and would like to thank the organisers for bringing all the industry players under one roof and for providing the opportunity to interact with them. The exhibitors can be seen as potential clients to fulfil our technical needs. We as an organization are looking forward to receive tangible outputs from the trade fair.”
- 16. Mr. Ashok Kumar, Consultant, Touchwood Designs,** “We have been visiting IFAT India every year as the environment of the trade fare is encouraging and positive. This trade fare brings global and domestic players on the same platform and provides us with an opportunity to interact with them. We have seen quite a few innovative technologies

that have been showcased at IFAT India 2018 which can be integrated into our business operations.”

Exhibitors

- 1. Prof. Dr. Simone Rappel, managing Director (Africa, Asia & Oceania), Fresh Water Mill,** “I’m at IFAT India to explore the market and spot new business opportunities. I think that regarding the visitors, it was a big success as the right kind of people visited the exhibition. We had good discussions and reached the target group. The German pavilion was a great place to share ideas and interact with clients.”
- 2. Mr. Burc Yildirim, Sales and Marketing Director (Performance Chemicals), Akkim,** “This is our first time in IFAT India. We are very satisfied with the footfall and the profile of the visitors. The visitors were all relevant and very knowledgeable about our industry. We were able to build new business contacts and we believe it is a very good platform to promote our company and products.”
- 3. Mr. Nithin Rajan, Sr. Manager (Business Development), Aeon Procure,** “This is our first time in IFAT India. The trade fair was innovative, informative and a great experience for us. We are hoping to participate in the upcoming editions as well.”
- 4. Mr. Kartik Panchal, Proprietor, Lubi Firms,** “IFAT India 2018 has been a great experience for us and we are looking forward to the next edition. It has been very well organized and I wish the best to the organizers for their upcoming trade fairs.”
- 5. Mr. Sadiq Khan, General Manager, Burkert,** “We are a German company that specializes in fluid control systems. We are very satisfied with the footfall at IFAT India 2018. We have also had the chance to showcase and provide demonstrations to the

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visitors at the trade fairs mostly. We have had a wonderful experience and are looking forward to the next edition of IFAT India.”

6. **Mr. Francesco Bissoli, Sales Engineer, Wamgroup (SAVI),** “We have participated at IFAT globally and are glad to participate at IFAT India 2018 as well. The trade fair has generated great leads for us. The trade fair has been very informative in terms of industry trends and latest technologies available in the market.”
7. **Mr. Morton Hegge, Regional Director India, CAMB,** “We are the most advanced company in the business sector with 65 plants around the globe. We have been participating at IFAT India for the last 2 years and have also attended IFAT at Munich. This edition is a great improvement since the last year. We have received many business leads. We are looking forward to participating in the upcoming editions of the trade fair as well.
8. **Mr. Sham Chaudhari, Director (Sales & Marketing), Xylem Analytics South Asia,** “We have been associated with IFAT India since its inception and IFAT India 2018 has been a great experience for us. We had the chance to meet many customers and key industry stakeholders. We are looking forward to participating in the next edition of IFAT India.”
9. **Mr. Anil Suri, General Manager (Sales & Marketing), Kay International Pvt. Ltd.,** “We have had a great experience at IFAT India 2018 as we met many prospective clients. I am looking forward to participate at IFAT globally.
10. **Mr. Marcus Vagt, Project Manager, DLG,** “DLG is a German association for agriculture. This is my second time at IFAT India and first time in Mumbai. IFAT India 2018 has been an impressive trade fair for sewage and recycling technologies. We are organizing Energy Decentral and are looking forward to partner with Messe Muenchen. I am here to gain insights about the trade fair and the participants. We are excited to participate in the next edition of the trade fair as well.”

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11. **Mr. Mark Carey, CEO, Hydro-dis,** “This is our first time at IFAT India and we have received great exposure through the trade fair. We have received many genuine enquiries and business leads. We are looking forward to coming back to India for IFAT India 2019.”

12. **Mr. Hemant Watve, Managing Director& CEO, Wilo** “It has been a great pleasure participating at IFAT India 2018. The footfall has been tremendous and the trade fair has covered quite a few sectors of environmental technology industry. We are hoping that this edition of IFAT India will generate tangible business opportunities for us and rest of the exhibitors.”

13. **Mr. Deepak Kotecha, Business Development Manager, L&T Construction,**“We have been participating at IFAT for 2 consecutive years now. We have received good networking opportunities through the trade fair. We generated good number of business leads in the previous year and we are hoping to continue the trend this year also.“

14. **Mr. Sunil Bhor, Marketing Director, Endress+Hauser,** “We have been associated with IFAT India since 2013 and we have seen the trade fair grow exponentially. IFAT India has given us opportunities to connect with industry players and government officials. We are showcasing our smallest flow meter at this edition of the trade fair. We are thankful to the organizers for giving us this opportunity in India and in Munich as well.”

15. **Mr. Yatin Tayalia, Sr. Vice President, Water Technologies & Solutions,**“One of the key reasons for us to exhibit at IFAT India 2018 was to showcase our product portfolio in water business in terms of technologies, Membrane Technologies, Electro Separation Technologies etc. We have had the opportunity to gauge the market trends in water business space through this trade fair and at the same time meet potential customers. We are quite pleased with the overall experience at the trade fair.”

16. **Mr. Anurag kumar, Deputy General Manager & Head of Marketing, Kirloskar Brothers Limited,** “Kirloskar Brothers Ltd is one of the leading manufacturers of pumps

and valves in India. We have been participating at IFAT India for the last three years. We have seen the trade fair growth with more and more exhibitors from various sectors of environmental technologies industry. We are showcasing our products that we have launched over the past year. IFAT India 2018 has given us an opportunity to interact with potential clients and government representatives. We have previously participated at IFAT globally and we are looking forward to exhibit in the upcoming editions as well. IFAT India is a fabulous platform to showcase our products and gain knowledge about the global environmental technologies.”

17. **Mr. Mohd Imran Uamr, Country Manager- India Subcontinent Water Solution Business**, “We are into RO membrane manufacturing. IFAT India provides a good platform and we have been participating for three years in a row now. I would like to congratulate the organizers for putting up such a successful show.”
18. **Dr. Vivek Kumar Singh, Executive Director, Conveco**, “We have been participating at IFAT India for the last two years and it has been a great experience. We have seen the trade fair grow with the year on year increase in participation. We are looking forward to participate next year as well.”
19. **Mr. T. Sujith Kumar, DGM – Sales & Marketing, OVIVO**, “We are into waste water treatment technology and we have recently launched the Silicon Carbide Membrane, which we have showcased at the trade fair. IFAT India is a great platform to launch and showcase products. It has been wonderful being a part of IFAT India 2018.”
20. **Mr. Denis Bauer, Director & CEO, CNIM MARTIN Pvt. Ltd**, “We are a European company settled in India since a year. We decided to exhibit at IFAT India 2018 to promote our technology in solid waste management solutions. The trade fair is very well organized and we are looking forward to participating next year as well.”
21. **Mr. Andrea Schweitzer, General Sales Director, Sewerin**, “We exhibit in all IFAT shows around the world for over 15 years and this IFAT India 2018 in Mumbai is a big step forward for the show here in India. The trade fair has given us a great opportunity

to meet new exhibitors and potential customers from all over India. We have already had more visitors than last year on day 2 of the trade fair. We are very happy with the turnout and we are looking forward to participating at IFAT India 2019.”

22. Mr. Sudesh Dabhekar, General Manager - Sales, Hyva (India) Pvt. Ltd., “This year at IFAT India, we are showcasing our best in class technological innovations and we are hoping to receive a positive consumer feedback. IFAT India is an engaging platform that allows us to interact with the potential customers as well as the competitors which helps us in gaining the valuable insights about our products as well as about the industry. We have been participating in IFAT India for few years now and this trade fair has always contributed towards enhancing our brand image and boosting our revenue.”

23. Dr. Ajit V. Salvi, Executive Engineer (M&E) SP, Municipal Corporation of Greater Mumbai, “IFAT India is one of its kind trade fairs which majorly focus on the idea of bringing a positive change in the prevailing environmental conditions through the utilization of environmental technologies. This trade fair provides information and also showcases practical solutions to deal with current environmental challenges which can be utilized for the development of urban as well as rural areas in our country. We have seen quality exhibitors displaying their state-of-the-art technologies which can help create a sustainable environment. We are looking forward to integrating these innovations to provide better facilities to our citizens.”

24. Mr. Prashant Nagr, Chief Executive Officer, Fermenta Biotech, “This is our first year of participation in IFAT India and we are happy to be a part of this event. We believe that this trade fair is a perfect platform to meet potential customers, display our best in class technology and also gain valuable insights about the industry. Footfall in India IFAT India 2018 was amazing and we were completely engaged for the last two days. Our order book is filled with numerous queries and we are truly satisfied with the response.”

25. Mr. Sourabh Deshpande, Assistant Engineer, Municipal Corporation of Greater Mumbai, “Municipal Corporation of Greater Mumbai supplies water to 66.8 million

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people every day and to efficiently meet the demand, we need to integrate latest technological solutions in our system. IFAT India is a perfect platform for us to find the solutions for our technological needs. At IFAT India 2018, we have got an incredible opportunity to interact with key industry players and understand the latest technological innovations which has potential to redefine the industry.”

26. Mr. Philip Wassik, Deputy Sales Director/Global Municipal Sales Manager, Veolia,

“Our experience at IFAT India 2018 was extremely nice and the response that we have received from customers is beyond our imagination. We are looking forward to participating next year.”

27. Mr. Prakash Shanmugam, General Manager- Head- BU- Liquid Purification Technologies LPT, LANXESS India Pvt. Ltd .,

“ We take immense pleasure in being a part of IFAT India 2018 as the trade fair is a perfect platform to showcase our latest technological solutions, interact with potential customers and generate a good number of business leads. This year, we are displaying our Ion exchange technologies along with Reverse Osmosis technologies and the consumer feedback has been satisfying. Our experience with IFAT India 2018 has been quite encouraging as we have seen quality visitors at our stall with extremely specific queries which has hugely helped us in understanding about the consumer needs. We are looking forward to participating next year.”

28. Mr. Nitin Umbralkar, Vice President- Western operations, ION EXCHANGE,

“We have been participating in IFAT India since its inception and every year, the trade fair has helped us in achieving our desired business objectives. This is trade fair is an opportunity for us to network with the potential customers as well as players from the industry and understand more deeply about the consumer needs and market trends. We are showcasing our latest technologies like DTRO and our membrane manufacturing facility at IFAT India 2018, and we hoping to receive a good response.”

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- 29. Mr. S. Ranganthan, Business Marketing Manager- Oil Free Air, Atlas Copco Ltd.,**
“This is our first year participating at IFAT India and we are happy to see the footfall. We have met numerous potential customers and generated good amount of business leads. Our overall experience at this trade fair has been fantastic and we are looking forward to being a part of the trade fair next year as well.”
- 30. Mr. Vishal Mehra, Business Head Plant Group, Thermax,** “This is our second year participating in IFAT India and our overall experience has been really exciting. We believe that this trade fair can hugely contribute towards enhancing our brand image as well as business, and we are looking forward to participating next year.”
- 31. Mr. Ravindra Yeleswarapu, Sales Director & Country Manager Indian Subcontinent, Hydranautics-Nitto Group Company,** “This year, IFAT India has been fantastic as the trade fair has managed to bring together all the industrial majors on a common platform. We have received quite a few leads and have been able to connect with majority of the people here. We are looking forward to the upcoming editions of IFAT India.”
- 32. Mr. Ranjit Lala, managing Director, AERZEN,** “This is the second year we are participating at IFAT India and this is a much bigger show than last year. We have had a chance to interact with various industry stakeholders, consultants and end users. This has also helped us generate quite a few business leads and is a great platform to showcase new products, technologies and industry trends. We look forward to participating in the upcoming edition as well.”
- 33. Mr. Claus Mertes, General Manager, DME GERMAN Desalination,** “We are a part of the German pavilion here at IFAT India 2018. Our expertise lies in desalination and we provide technical solutions for the same. The trade Fair has had strong participation and we have made a few connects, which we are hoping will develop into business deals. We have had a great experience and we would like to be back next year for IFAT India 2019.”

- 34. Mr. Pinaki Bhadury, Business Head, Wipro water,** "Wipro water has been participating at IFAT India for the last 3 years. We are pleased with the increased visitor and exhibitor participation at this edition of the trade Fair. We have received good leads and our new products have attracted many visitors to our booth. We are extremely pleased with the organization of the trade fair and we are looking forward to participating in the next edition as well."
- 35. Mr. Krutesh Shah, Business Line Manager, Gardner Denver,** "We participate at IFAT globally every year but this is our first time at IFAT India. The experience has been great so far as there is a good customer and visitor footfall. We are showcasing the our new line of compressors which has attracted industry specific customers. We definitely look forward to continue our association with IFAT India."