

IFAT India 2017 – Participants' statements

Chief VIP statement

Shri Vijay Shivtare, Minister for Water Resources and Water Conservation, Indian State Maharashtra:

"It is time for action and to put environmental protection at the top of the political agenda. We participated in IFAT India because we seek change, and this trade fair was the perfect platform for that."

VIP statements

Tanmay Bishnoi, Head of Standards and Research, Skill Council for Green Jobs:

"I represent the Standards & Research Division at the Skill Council for Green Jobs, which is an initiative of the Ministry of Skill Development and Entrepreneurship and NSDC, under the Skill India Mission. IFAT India is a great platform to showcase the impact of skilling for the country, as most of the leading industry players are exhibiting here. IFAT India helps us learn and share with the industry."

Roland Knitschky, Department Training & International Cooperation, German Association for Water, Wastewater and Waste (DWA):

"IFAT India has developed very well over the last five years. The exhibitors at the German Pavilion are busy all the time with many customers. The Active Learning Center with the DWA University Challenge was a huge success and we are looking forward to seeing the winning team at IFAT in Munich."

Christine von Lonski, General Manager, German Water Partnership (GWP):

"German Water Partnership has participated in IFAT India since its very first edition in 2013. Also this year, we are very pleased with the results. Be it technologies for water treatment or sewage systems, India holds great promise for German companies and IFAT India helps us like no other trade fair to enter this emerging market."

Ajay Mathur, Director General, The Energy and Resources Institute (TERI):

"TERI as an organization is partnering with Messe Muenchen India in the *Environmental Technology Conference*. IFAT India 2017 is an extraordinary trade fair which provides great diversity and expertise in terms of opportunities for cities and companies within the industry."

Dr. Malini V. Shankar, I.A.S. Director General of Shipping & Special Secretary, Government of India:

"I have been visiting IFAT India since its inception and the trade fair has grown over the years. It plays an important role in the growth of environmental technologies in the country."

Speakers' statements

Anshuman, Associate Director, Water Resources Division, The Energy and Resources Institute (TERI):

"IFAT India is a unique trade fair that provides opportunities for collaborative conferences on environmental technologies on a single platform. I would specifically like to mention the conference on sustainability of environment and use of technology, which helped understand new innovations that are coming up in the industry. We eagerly look forward to participating in IFAT India 2018."

Ramesh B. Bambale, Deputy Municipal Commissioner, Municipal Corporation of Greater Mumbai:

"In my current role, I have been responsible for water supply in the city for the past four years, and I am quite familiar with the challenges that it faces. It is a great privilege for me to attend such a well organized trade fair, with its informative conferences where the key participants highlight their experiences, challenges and suggest solutions for the industry."

B. Kalyan Chakravarthy, IAS Director General, EPTRI Government of Telangana:

"The Environmental Technology Conference which took place for the first time at IFAT India was very insightful. We discussed the key issues of water, and the discussion went further to technologies, future policies issues, etc. I wish this conference all the success."

Sanjay Dhawan, Director India and SAARC, Aets Apave:

"As a company we undertake projects as consultants on challenges pertaining to climate change and energy consumption, and hence being associated with TERI and IFAT India proves to be impactful, as we can complete the entire value-chain of environmental conservation and waste management. The trade fair provides us with the opportunity to network with the key players from the industry."

Dr. Shrikar Dole, Founder & CEO, SDG Foundation:

"We have been associated with IFAT India for the past five years. As a trade fair, IFAT India has successfully influenced the industry by providing the right technology and advice from experts and the industry's leading lights. Each year the trade fair has grown and keeps contributing positively to an emerging market like India."

Henriette Faergemann, Counselor, Environment Energy, Climate Change & Urbanization, delegation of the European Union to India:

"The European Union encourages partnerships with India in the sector of water and waste management. IFAT India provides the right platform for companies to connect and initiate sustainable, yet cutting-edge methods for water management solutions, which is the need of the hour."

Anirban Ghosh, Chief Sustainability Officer, Mahindra Group:

"It was indeed an experience to be associated with IFAT India this year, as the participation of TERI added a different flavor to the trade fair. IFAT India successfully created opportunities and has raised the prospect for companies to implement solutions that would eventually benefit the nation."

Pawan Kakkar, Director, Jugapro Technologies for a Green World:

"To alleviate the problem of water logging in India and also to solve the existing water crisis, we have brought various rainwater conservation technologies to IFAT India. It is the right platform to introduce these technologies to the world, and we are very happy to be here again. It has indeed been a great experience."

Indrani Malkani, Managing Trustee, V Citizens Action Network (VCAN):

"We cater to the field of citizen engagement with the Government and trade fairs such as IFAT India act as a catalyst to aid the industry. We could share experiences as well as knowledge and understand the views of our partners from the industry."

Devang M. Thaker, Environment Engineer, Gujarat Pollution Control Board:

"We are a regulatory body that monitors and controls pollution levels in the State of Gujarat. IFAT India provides a perfect balance between exhibitors, technical know-how and innovation. The trade fair plays a vital role in contributing to the environmental industry."

Exhibitors' statements

Vikas Agarwal, Associate Vice President & Business Sector Head Water Resource Management & Building and Construction, Kirloskar Brothers Limited:

"The Indian market for water and waste management technologies is set to see a marked growth, aided by active governmental support. A trade fair like IFAT India gets large and small players on one platform to discuss issues related to the industry. We certainly look forward to participating at future editions of IFAT India."

Philippe Anstotz, Executive Sales Director, Aqseptence Group:

"It is impressive to see how strongly the show has grown in the five years since launch, and how the quality has increased. It brings together precisely the right audience under one roof. In future we will not be missing out on IFAT India."

Thomas Bevers, Account Manager, SIEMENS:

"We are participating in IFAT India to connect with our Indian customers and to show our commitment to the Indian market. As compared to last year, the trade fair has grown in terms of size and we can see larger players here."

Pinaki Bhadury, Business Head, Wipro Water:

"We have been in this business since 2008 and are one of the leading water and waste water treatment companies in India. This is our second year at IFAT India, we have good customers, both new as well as existing, visiting us. We look forward to participating next year, in a larger way with more space and more technologies to be offered."

Vishal Mehra, Business Head, Standard Plant Group, Thermax Limited:

"IFAT India is a good platform to interact with customers and business prospects to create awareness as well as visibility for our products and services."

Suhas Dixit, Director, Pyrocrat Systems LLP:

"IFAT India provided us the opportunity to interact with prospective clients of various industrial backgrounds. My personal highlight was the *Products in Practice* session. We will definitely participate again in IFAT India 2018."

Luis González, Director General, TAGUA:

"IFAT India has been the best choice for introducing our new product, HINDROP - Fluoride Free, to the Indian market. It has been a very successful platform for us and helped us to meet new contacts."

Urs Hetschi, Managing Director, Swisshydro.ch:

"We are extremely pleased with the outcome of IFAT India 2017. We have been regular participants at IFAT India and this year the overall footfall and number of exhibitors has increased substantially. We look forward to being here next year as well."

Dr. Heribert Hohmann, Sales Specialist, Tintometer:

"India is one of the fastest growing markets in the world. IFAT India has offered us an outstanding opportunity to connect with other industry players. We are happy with the response and look forward to participating in the upcoming editions."

Will Krents, Global Market Segment Manager, CABOT:

"This is the first time that we have come to IFAT India as a participant. We are getting good responses in terms of generating new leads and more importantly it gave us an opportunity to learn about waste in recycling markets in India. We are very pleased with the show and we look forward to participating in IFAT India 2018."

N. D. Mundhe, Chief Manager, Excel Industries:

"We have taken part in all five editions of IFAT India so far. For us, each year this fair is highly profitable, but this year most particularly so."

Madhusdan Joshi, Technical Support Manager Indian Subcontinent, Nitto:

"IFAT India has provided us with numerous potential business leads and helped us to connect with the environmental industry and showcase the latest innovations."

Takeshi Oka, Manager Sales and Marketing, Mitsubishi:

"This is our first time as participants at IFAT India and we are happy to see such great responses and fabulous footfall coming to our booth. It was a unique experience and we look forward to participating again in 2018."

Ulhas V Parlikar, Deputy Head, Geocycle India:

"We have been with IFAT India since its inception, and every year we have seen it grow in terms of exhibitors, customers, footfall etc. We have received many enquires during the trade fair which will help us to grow our business. We also got an opportunity to learn about the current trends and innovations, it is a platform for great exposure and networking."

Dr. Michael Pies, Vice President, LANXESS Energizing Chemistry:

"LANXESS has been active in India since 2010. This is our first participation in IFAT India and we are extremely happy with the response, which is a reflection of the potential that India holds as an upcoming market in environmental technologies."

Poonam Poladia, Deputy General Manager, Endress+Hauser:

"IFAT India is a trade fair that focuses on water and waste water management and other environmental issues. It also provided a great opportunity to showcase innovative and the latest technologies in the sector. We have seen good footfall at our booth and look forward to IFAT India 2018."

Ajay Popat, President, Ion Exchange India:

"IFAT India is a well organized trade fair and it has again attracted all the major players from the sector, who congregated at one platform. There was a marked improvement in the quality of participation and visitors at the trade fair, which demonstrates the work done by the people behind the show. We are certainly looking forward to participating in IFAT 2018."

Neeraj Saxena, Deputy General Manager, Howden:

"This was our first year at IFAT India. It was a great event for business networking and we would like to continue participating in the coming years."

Philipp Schlund, Export Area Sales Manager, IVT:

"IFAT India 2017 is the first exhibition of IVT in India. For us, the trade fair is a promising possibility to find a partner in India. The visitors were very interested in our products and there was a suitable amount of visitors at our booth."

Manju Sharma, Manager Business Development Water Solutions Business, LG Chem:

"This was our third year at IFAT India and we are satisfied with the overall experience that the show has provided us with. There has been an improvement in footfall and business visitors and we expect the trade fair to be even bigger next year."

Siddharth Desai, Director, Kishor Pumps:

"IFAT India opened up many business opportunities for us and we do expect business to generate from there. Also, the parallel events which IFAT organized like the Active Learning Center, the Room of Ideas and the Innovation Exchange Forum have helped the industry grow."

Avinash Shukla, Senior Manager Marketing, ASTRAL PIPES:

"We are India's leading pipe manufacturing company and IFAT India 2017 has been a great platform to showcase our new products and explain the products to the customers. We are getting good leads for our business. We are looking forward to participating next year as well."

S. Thirumoorthi, Associate Vice President BCS Marketing, C. R. I. Pumps:

"IFAT India continues to demonstrate that it is one of the best trade fairs for showcasing environmental technologies. We are happy with the response we have received at IFAT India 2017, in terms of the quality of visitors. We look forward to the upcoming editions of IFAT India."

Krishna Tuddy, Project Head (MSW), Ramky Enviro Engineers:

“IFAT India provides a platform for both domestic and international players to network under one roof. Awareness about the industry is highlighted through the various panel discussions held at IFAT India, which provide in-depth knowledge about the industry.”

Rajesh Unde, National Marketing Head India, Wilo:

“IFAT India helped us to gain insights into the environmental industry and provides a good platform to get informed about the latest technologies and products.”

Amit Vaidya, Director India, Xylem:

“Xylem is participating in IFAT trade fairs globally, and our experience at IFAT India has been enriching. The footfall at IFAT India is quite impressive. We are happy to be a part of the trade fair for so many years.”

J. Venkatesh, Head of Water Management, Larsen & Toubro:

“IFAT India provides companies the exposure to meet industry stakeholders, including vendors. The trade fair has also presented us with the opportunity to network with potential business partners, which has greatly helped a company like ours to showcase growth and various projects to our partners, as well as international players.”